TREASURY MANAGEMENT INVESTMENT PERFORMANCE (Report by the Head of Financial Services)

1. INTRODUCTION

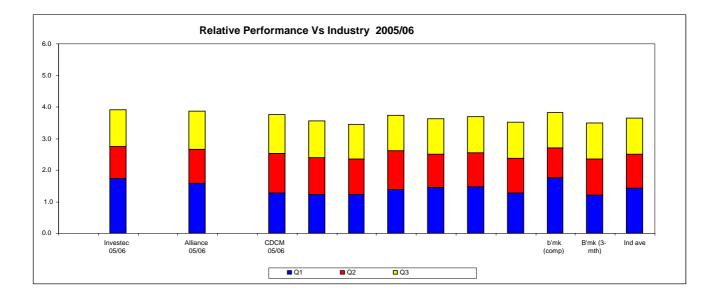
- 1.1. This report comments on the performance of the fund from October to December 2005. Since April 2005 the Fund Managers have managed £73m of the Council's funds: £26.5m with Investec, £26.5m with Alliance Capital and £20m with CDCM.
- 1.2. The Monetary Policy Committee has held the base rate at 4.5% since August 2005.

2. PERFORMANCE SUMMARY

2.1 Annex A provides comparative tables showing investment returns over various periods.

2.2 October to December 2005

The Council's three Fund Managers all achieved a satisfactory, although uninspiring performance during the quarter. However they have all either reached or out-performed their benchmark, the industry average (see chart below) and the 7-day rate during the quarter and in the 9 months from April 2005.



Investec continues to trade mostly in gilts, whereas Alliance Capital prefers to invest in corporate bonds and floating rate notes. CDCM succeeded in committing £8m for periods in excess of 1 year on attractive rates that will achieve 5.1% during 2006/7.

2.3 Since start of new mandates (July/August 2000)

The Authority appointed the three Fund Managers and gave them new mandates in 2000. Since that time they have again exceeded their benchmarks, the industry average and the 7 day rate. Overall returns are very similar but as at December 2005, CDCM was the best performing of the three Managers.

3. PERFORMANCE AGAINST BUDGET IN 2005/6

3.1 The estimated outturn of investment interest is £572k more than in the budget mainly due to the deferral of capital schemes. All the funds are expected to achieve the 5% return assumed in the budget.

4. **RECOMMENDATIONS**

4.1 It is recommended that Cabinet note this report.

BACKGROUND PAPERS

Working papers in Financial Services

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| PERFORMANCE FOR THE QUARTER OCTOBER 2005 - DECEMBER 2005 | | | | | | | |
|--|-------------|-----------|----------|----------------|------------------|--|--|
| | Performance | HDC | Industry | Variation from | | | |
| | | Benchmark | Average | HDC Benchmark | Industry average | | |
| | % | % | % | % | % | | |
| Investec | 1.16 | 1.13 | 1.13 | +0.03 | +0.03 | | |
| Alliance | 1.20 | 1.13 | 1.13 | +0.07 | +0.07 | | |
| CDCM | 1.23 | 1.14 | 1.13 | +0.09 | +0.10 | | |

| PERFORMANCE FOR THE PERIOD APRIL 2005 – DECEMBER 2005 | | | | | | | | |
|---|-------------|-----------|----------|----------------|------------------|--|--|--|
| | Performance | HDC | Industry | Variation from | | | | |
| | | Benchmark | Average | HDC Benchmark | Industry average | | | |
| | % | % | % | % | % | | | |
| Investec | 3.96 | 3.88* | 3.68 | +0.08 | +0.28 | | | |
| Alliance | 3.88 | 3.88* | 3.68 | 0.0 | +0.20 | | | |
| CDCM | 3.75 | 3.49** | 3.68 | +0.26 | +0.07 | | | |

| CUMULATIVE PERFORMANCE SINCE JULY 2000 | | | | | | | | |
|--|-------------|----------------|--------------|----------------|------------------|--|--|--|
| | Performance | HDC | Industry | Variation from | | | | |
| | % | Benchmark % | Average % | HDC Benchmark | Industry average | | | |
| - | | | | % | % | | | |
| Investec | 30.74 | 30.19 | 28.57 | +0.55 | +2.17 | | | |
| Alliance # | 30.63 | 29.58 | 27.92 | +1.05 | +2.71 | | | |
| CDCM | 30.83 | 27.48 | 28.57 | +3.35 | +2.26 | | | |

The mandate with Alliance Capital started in August 2000

* Composite of 60% Merrill Lynch 3 month LIBID (London Inter-Bank Bid Rate) and 40% ML 0-5yr Gilt Index.

** 3 month LIBID